



Mailers from TEDDY BEAR

FRESH

Seasonal

Chayote Squash

Delicata Squash

Baby Zucchini

Carnival Cauliflower

Watermelon Radish

Dried Cranberries

Fresh Cranberries

Local

Hydro Bib Lettuce 12ct

Kale and Collards 24ct or 10#

Sweet Potatoes Bushel

Watermelon Radish 24ct

Purple Daikon Radish 24ct

Shishito Peppers 10#

Striped/Red Beets 25#

Heirloom Cherry Tomatoes 12/1pt

9 a.m. to noon Saturday

Click here for Directions

Butternut Squash Bushel

French Breakfast Radish 24ct

Easter Egg Radish 24ct

Candy Striped Beets 25#

Rainbow/Orange Carrot Baby 24ct

Sage/Parsley/Cilantro/Dill/Oregano 2oz







MARKET REPORT 1/03/23

ASPARAGUS - RADAR The Caborca season will likely begin in the middle of January or even February, depending on the weather. Light supplies will be available from Mexico until the end of January, when Sonora will begin. Market has become extremely active despite the production has slowed down in the West coast. On the East coast, Peruvian production is declining due to the seasonality. Labor strikes and logistical delays have been brought on by the political turmoil in Peru. Markets have begun to react because of seasonality and the political turmoil in Peru.

RASPBERRIES - ALERT Prices for Raspberries are trending up this week. Growers are forecasting tight supplies until the front end of February. Supply and Quality are both Fair.

BROCCOLI - EXTREME ALERT Supplies continue to be limited this week. De-mand has slowed down this week for Broccoli. Market pricing continues to remain strong. Cold weather has affected the growth on the Broccoli crowns. Current supplies are coming from Yuma AZ & Santa Maria CA. Supplies are also coming out of Mexico. We are expecting for better sup-plies to be available next week.

BRUSSELS SPROUTS - Supplies are good this week. Quality is reported as only fair. Demand has definitely increased the last few weeks. Market has increased with the increased demand. Steady demand for Brussel Sprouts is expected the next few weeks.

<u>CABBAGE</u> - Supplies continue to be light for this week. Growers are reporting lower yields this week. Previous con-secutive days with cold temperatures has slowed down yields. Expect market pricing to remain strong the next few weeks.



CARROTS - The carrot crop has been jeopardized due to weather conditions. Peeled, jumbos, and cellos are the hardest hit. Fields are assessing the damage and predicting shortages for at least four weeks.

<u>CAULIFLOWER</u> - EXTREME ALERT Supplies will continue to be very limited this week. Demand has slowed down this week. Market pricing continues to remain strong. Cold weather has affected the growth on the Cauliflower crowns. Current supplies are coming from Yuma, Santa Maria, and Mexico. Better supplies are expected to be available next week.

CELERY - Supplies continue to be very light this week. Quality is currently reported to be only fair. Supplies are currently coming from Oxnard and Yuma. Market is expected to remain high. Salinas is finished for the season but yields in Oxnard are being impacted by a Fusarium disease.

CILANTRO - ALERT Supplies continue to be light. Quality will only be fair. Most growers will be shipping out of Oxnard and Imperial Valley. Cold temperatures have greatly affected yields and quality.

<u>CORN</u> - ALERT (Florida) Prices for Corn out of Mexico are trending down as supplies are increasing. Prices for Corn out of Florida are trending up. Florida corn has been impacted by cool weather. Growers are reporting smaller than usual ears right now. As you are aware, the quality of the winter corn crop differs from that of the summer crop. This is the time of year to lower expectations a bit.

<u>CUCUMBERS</u> - ALERT (Persian & English) Prices for Persian and English Cucumbers are currently extremely elevated. Prices for Slicing Cucumbers are trending up this week but not at the same rate as Persian's and English Cucumbers. Growers are expecting Slicing Cucumber supplies to increase during the weeks to come. Look for Persian and English Cucumbers to be extremely tight during the next couple weeks.

EGGPLANT - Prices for Eggplant are trending up this week. Growers are expecting some uneven markets for the next few weeks.



GARLIC - Domestic garlic continues to remain tight. Harvest started late this season and growers are holding averages to try and minimized company buying heavy early in the season. Quality is good and the price is high.

GRAPES - RADAR In the first two weeks of January, South American grape imports may be a little light. The early Chilean grape harvest is running behind schedule. Peruvian grape loadings have recently been delayed due to protests that have prevented workers from getting to farms and facilities to pick and pack. Arrivals have not yet been seriously disrupted. Anticipate some supply gaps by early January.

GREENLEAF - Prices are trending down.

ICEBERG LETTUCE - Prices are trending down.

ROMAINE - Prices are trending down.

MUSHROOMS — Shittake Mushrooms: Due to uncontrollable rise in cost of imported Shitake logs from China. Shitake mushrooms supplies will be short, prices will be changing almost weekly. Long delays to unload shipments at the ports have caused some interruptions with supplies. This is caused by labor shortage and limited freight availability.

The mushroom industry continues with a shortage of labor, as well as cost inflation increases in raw materials.

Specifically corrugated cardboard and packaging materials. Additionally, the price increases in freights nationally have greatly impacted cost to mushroom growers. Pricing on mushrooms must increase at this time due to Labor, Transportation, and packaging.

<u>PEPPERS</u> — <u>ALERT</u> (Red & Yellow) Prices for Green, Red and Yellow Bell Peppers are trending up this week. Georgia is seeing more favorable conditions this week along with higher volumes. Production out of Florida is in its early stages but volumes will pick up each week going forward. The California desert and Mexico is up and running too.



POTATOES - The crop will be smaller this season because of the overall yield being lower than last year. Demand are strong for the holiday season. Prices are increasing with the larger sizes fetching a premium and they become short. Packer are trying to stretch their inventory until New Crop start. Suggest staying ahead of inventory as prices are expected to raise and transportation will become a challenge through the holiday. Precut potatoes will be impacted as well.

SQUASH - Prices for Yellow Squash are trending down this week. Prices for Zucchini are trending slightly down. Florida is ramping up production, but volume is under historical levels. Mexico is crossing Squash. Look for higher volumes in the weeks to come.

TOMATOES - FORCE MAJEURE - Prices for Tomatoes are trending down this week. We're seeing lower prices that are mostly lack of demand driven. Volumes are expected to pick up in the weeks to come. The winter crop out of Mexico is expected to begin around the first or second week of January. That will put a lot of pressure on pricing. As you know there was a lot of hurricane activity in Mexico earlier this year. There could be some impact to volumes out of Mexico, mostly weather related.

~NEWS AND NOTES~









BREAKING NEWS.....

We are very happy to welcome **Baywater Farms** to the **Teddy Bear Fresh** family! Beginning **December 1, 2022, Teddy Bear Fresh** will be the exclusive foodservice provider of their amazing locally grown items. **Baywater Farms** is a sixth-generation family farm located in Salisbury, Maryland. These are many of the categories of products they grow throughout the year including their famous "Maryland Mix" Heirloom cherry tomatoes and Bibb Lettuce:

YEAR-ROUND	SPRING	SUMMER	FALL	WINTER
HYDROPONIC GREENHOUSE:		<u>FIELD:</u>		FIELD:
			<u>FIELD:</u>	BUNCHED GREENS
BIBB LETTUCE	FIELD:	TOMATOES	BUNCHED GREENS	CARROTS, NO
SPRING MIX	BUNCHED	GRAPE TOMATOES	BABY CARROTS	TOPS
RED OAK LEAF	GREENS			RADISHES, NO
MINI RED ROMAINE	BABY CARROTS	LARGE TOMATOES	RADISHES BEETS	TOPS
GREEN ROMAINE	RADISHES BEETS	ASSORTED	SQUASH	BEETS, NO TOPS
ASK US ABOUT OUR MICROGREENS AND			SWEET POTATOES	BUTTERNUT SQUASH
PEA SHOOTS!		SQUASH BLOSSOMS		SWEET POTATOES

How to order Baywater Farms local products:

- \$100 minimum order (all together) for FREE delivery
- Call the office at (410) 819-8205 or contact your sales representative
- Order anytime by Monday at 12 noon for a Tuesday delivery
- Order <u>anytime</u> by Thursday at 12 noon for a Friday delivery
- To receive a weekly availability list, call or email Solomon at Solomon@TeddyBearFresh.com





New Product

We are happy to announce that we have partnered with Chapels Country Creamery to offer their line of artisan cheeses. If you are looking for that special local cheese to pair with a bottle of wine or to serve on a charcuterie board, your search is over! Their line of cheeses include fresh cheese like Brie and Queso Fresco as well as several cheddars, hard cheese and blue cheese.

- Otterly Pale Cheddar Using pasteurized milk, this is a young cheddar hand-crafted with a touch of sharpness and creamy texture. Handwashed in small batches of Space Otter Pale Ale from Mispillion River Brewing to enhance the earthy, nutty flavors of cheddar
- Chapel Cheddar Using pasteurized milk, this is a balanced, young and creamy cheddar with just a hint of sharpness

CHAPEL'S

- Bay Blue Using pasteurized milk, this is a buttery stilton blue with a smooth clean finish and has slight mushroom undertones
- Cutlass using pasteurized milk, this is a semi-soft cheese perfectly funky and tangy. Cutlass is washed for at least 1 month with Cutlass Vienna Lager from Heavy Seas Brewery in Baltimore, Maryland
- Woodbine using pasteurized milk, this is a hard alpine style cheese that is slightly sweet with a clean finish



- Chesapeake Brie using pasteurized milk, this a soft ripened, creamy, mellow cheese with a natural bloomy rind
- Smooth Sails using pasteurized milk, Smooth Sails is a Fromage Blanc style, airy and creamy (like cream cheese). Perfect on its own with crackers and jam, or as an ingredient. Use to make cheesecake, cakes and custard, sauces for meat, seafood and pasta, or quick dips by adding herbs and veggies.
- Queso Fresco Chapel's Queso Fresco is a fresh Mexican style cheese, delicious grated, melted or sliced
- Paneer Tastes like fresh milk, non-melting fresh cheese for use in Indian style recipes

PANEER

PLEASE CALL THE OFFICE AT 410-819-8205 OR ASK YOUR SALES REPRESENTATIVE FOR MORE INFORMATION

